



## **Personnel Plus Can Help Your Company Solve These 10 Problems**

### **1. Time**

Personnel Plus removes non-productive tasks that take away valuable time and resources. You can then focus on bottom-line activities such as strategic planning, marketing, and customer service. Could you make more money if you had time to work for your business? Of course, Time is Money in business.

### **2. Cash Flow**

Personnel Plus improves your cash flow by integrating most of your employee cost-centers into a single cost factor per \$100 of payroll – including employer-matching FICA, FUTA, SUTA, Workers' Comp, local taxes, employee benefits, and Administrative Overhead. Your cash flows in 'real-time' right along with your business income.

### **3. Workers' Compensation**

Personnel Plus makes buying and maintaining workers' comp easier than ever. No more BIG down payments. No more year-end premium audits. Because your workers' comp is built into your payroll factor, you only pay for the insurance you need as it is utilized. And best of all, Personnel Plus has buying power that can save you money by using our insurance policies.

### **4. Employee Benefits**

Personnel Plus has many 'turnkey' benefit plans in place for your employees. Imagine instantly adding a Section 125 Group Medical plan, Dental, Vision, Life, a comprehensive retirement plan, and other valuable benefits to your business without spending a fortune and endless hours researching. And best of all, Personnel Plus manages the programs, all payroll deductions and benefits records, making employee benefits easier than ever to provide and manage.

## **5. Government Compliance**

Personnel Plus simplifies all the rules and regulations associated with employing people. We will assist you in complying with all federal, state and local laws and statutes. Personnel Plus provides you with legally required employee forms and paperwork. We even maintain and store your worker's files.

## **6. Human Resources**

Personnel Plus acts as your own personal HR Department assisting you with employee handbooks, job descriptions, record management, supervisory training, and conflict resolution. Do your business practices and policies protect you from employee lawsuits? Personnel Plus provides a reliable source to get your employee-related questions answered by professionals.

## **7. Operating Leverage**

Personnel Plus ensures operating leverage for businesses by creating a fixed cost for employing people. Rather than having to increase your internal investment in human capital and equipment to keep up with external growth, Personnel Plus provides a predictable mechanism that allows you to increase profits at a greater rate than internal costs. This can be achieved through outsourcing to Personnel Plus.

## **8. Employee Turnover**

Personnel Plus reduces turnover by establishing better systems, policies and benefit packages. Turnover can cost your business thousands of dollars a year in lost production and employee re-training. Good HR administration will help keep your employees loyal and motivated. And you spend less on training.

## **9. Risk Management**

Personnel Plus can really benefit businesses with workers' compensation experience modifiers above 1.00. We can offer sound advice for improving workplace safety and preventing claims from occurring. We will proactively manage your comp claims and work with you to reduce claim costs and investigate potential fraudulence.

## **10. Payroll & Taxes**

Personnel Plus solves each of these problems by becoming the employer for you. Personnel Plus issues paychecks, W-2's, direct deposits and tax deposits. We assume your tax liabilities responsibilities by becoming your IRS employer of record. This arrangement, and payroll administration, makes everything possible for your business.